



VA SALARY GUIDE

KNOW YOUR WORTH AND COMPARE IT TO CURRENT MARKET RATES



AU-BASED ROLE & RATES

This table outlines current estimated salary ranges for key Australian financial services roles, reflecting market demand, experience requirements, and 2025 industry benchmarking data

POSITIONS	CURRENT ESTIMATED SALARY RANGE (PER ANNUM) EXCLUDING SUPERANNUATION
RECEPTIONIST/ ADMINISTRATION ASSISTANT	\$70,000 - \$80,000
FINANCIAL PLANNER GRADUATE	\$60,000 - \$70,000
CLIENT SERVICE OFFICER	\$80,000 - \$90,000
PARAPLANNER	\$85,000
SENIOR PARAPLANNER	\$90,000 - \$100,000
PROFESSIONAL YEAR	\$80,000 - \$95,000



This table outlines current estimated salary ranges for key Australian financial services roles, reflecting market demand, experience requirements, and 2025 industry benchmarking data

POSITIONS	CURRENT ESTIMATED SALARY RANGE (PER ANNUM) EXCLUDING SUPERANNUATION
ASSOCIATE ADVISER	\$85,000 - \$100,000
PRACTICE MANAGER	\$90,000 - \$120,000
FINANCIAL PLANNER/ADVISER	\$115,000 - \$130,000
SENIOR FINANCIAL PLANNER	\$140,000 - \$160,000
PRIVATE WEALTH ADVISER	\$160,000-\$200,000





OTHER VA ROLES

PH-BASED RATES vs AU-BASED RATES



Manages schedules, priorities, and high-level admin for executives.

EXECUTIVE ASSISTANT

YEARS OF RELEVANT WORKING EXPERIENCE	SALARY IN PHP (MONTHLY)	SALARY IN AUD (MONTHLY)
At least 2 years	₱45,000 - ₱55,000	\$1,250 - \$1,600
3-4 years	₱65,000 - ₱75,000	\$1,850 - \$2,100
5-7 years	₱75,000 - ₱85,000	\$2,100 - \$2,400
7-10 years	₱85,000 - ₱95,000	\$2,400 - \$2,700
10 years +	₱95,000 up	\$2,700 up

PH AND AUSTRALIAN MARKET RATES





Handles everyday admin tasks to keep your business running smoothly.

GENERAL VA

YEARS OF RELEVANT WORKING EXPERIENCE	SALARY IN PHP (MONTHLY)	SALARY IN AUD (MONTHLY)
At least 2 years	₱40,000 - ₱50,000	\$1,150 - \$1,400
3-4 years	₱60,000 - ₱70,000	\$1,700 - \$2,000
5-7 years	₱70,000 - ₱80,000	\$2,000 - \$2,300
7-10 years	₱80,000 - ₱90,000	\$2,300 - \$2,500
10 years +	₱90,000 up	\$2,500 up

PH AND AUSTRALIAN MARKET RATES





Delivers professional, customer support to enhance client satisfaction and retention.

BPO CUSTOMER SERVICE

YEARS OF RELEVANT WORKING EXPERIENCE	SALARY IN PHP (MONTHLY)	SALARY IN AUD (MONTHLY)
At least 2 years	₱40,000	\$1200
3-4 years	₱45,000 - ₱50,000	\$1,250- \$1,400
5-7 years	₱55,000 - ₱60,000	\$1,600 - \$1,700
7-10 years	₱65,000 - ₱70,000	\$1,850 - \$2,000
10 years +	₱75,000 up	\$2,100 up

PH AND AUSTRALIAN MARKET RATES



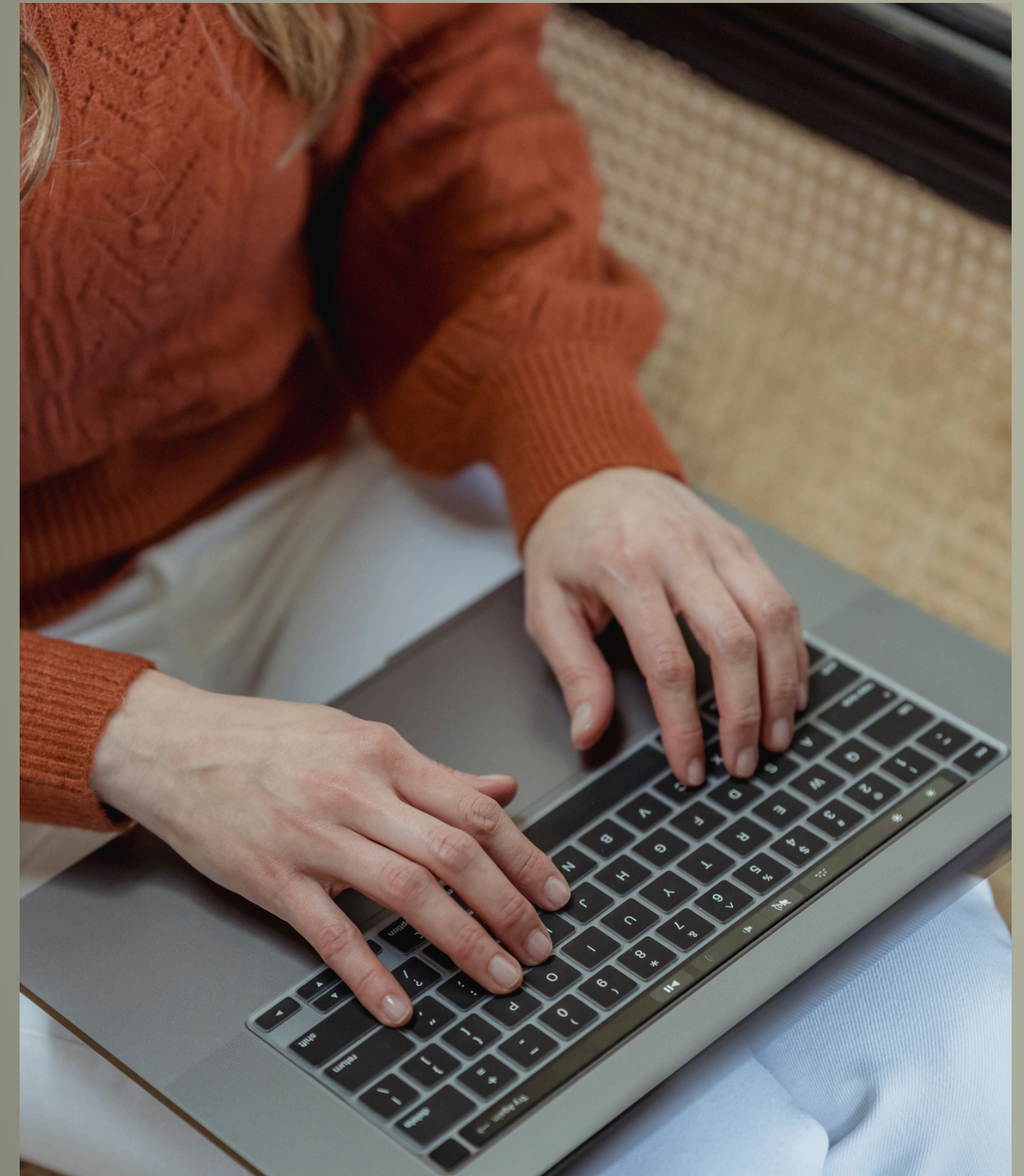


Prepare compliant advice documents and research, freeing advisers for client time.

PARAPLANNERS

YEARS OF RELEVANT WORKING EXPERIENCE	SALARY IN PHP (MONTHLY)	SALARY IN AUD (MONTHLY)
At least 2 years	₱50,000 - ₱60,000	\$1,400 - \$1,700
3-4 years	₱70,000 - ₱80,000	\$2,000 - \$2,300
5-7 years	₱80,000 - ₱90,000	\$2,300 - \$2,500
7-10 years	₱90,000 - ₱100,000	\$2,500 - \$2,800
10 years +	₱100,000 up	\$2,800 up

PH AND AUSTRALIAN MARKET RATES





Manage client records, review prep, and admin to streamline adviser workflows.

FINANCIAL PLANNING CSO / ADMINS

YEARS OF RELEVANT WORKING EXPERIENCE	SALARY IN PHP (MONTHLY)	SALARY IN AUD (MONTHLY)
At least 2 years	₱40,000 - ₱50,000	\$1,100 - \$1,400
3-4 years	₱60,000 - ₱70,000	\$1,700 - \$2,000
5-7 years	₱70,000 - ₱80,000	\$2,000 - \$2,300
7-10 years	₱80,000 - ₱90,000	\$2,300 - \$2,500
10 years +	₱90,000 up	\$2,500 up

PH AND AUSTRALIAN MARKET RATES





Process loan applications and liaise with lenders for faster approvals.

MORTGAGE BROKING ADMINS

YEARS OF RELEVANT WORKING EXPERIENCE	SALARY IN PHP (MONTHLY)	SALARY IN AUD (MONTHLY)
At least 2 years	₱40,000 - ₱50,000	\$1,100 - \$1,400
3-4 years	₱60,000 - ₱70,000	\$1,700- \$2,000
5-7 years	₱70,000 - ₱80,000	\$2,000 - \$2,300
7-10 years	₱80,000 - ₱90,000	\$2,300 - \$2,500
10 years +	₱90,000 up	\$2,500 up

PH AND AUSTRALIAN MARKET RATES





Handle tax returns, compliance, and strategic advice to optimise client outcomes.

TAX ACCOUNTANTS

YEARS OF RELEVANT WORKING EXPERIENCE	SALARY IN PHP (MONTHLY)	SALARY IN AUD (MONTHLY)
At least 2 years	₱60,000 - ₱70,000	\$1,700 - \$2,000
3-4 years	₱80,000 - ₱90,000	\$2,300 - \$2,500
5-7 years	₱100,000 - ₱110,000	\$2,800 - \$3,000
7-10 years	₱120,000 - ₱130,000	\$3,400 - \$3,500
10 years +	₱140,000 up	\$3,900 up

PH AND AUSTRALIAN MARKET RATES





FINDING THE BEST FIT FOR YOUR CAREER

Whether you're aiming for higher-value local placements or competitive global opportunities, understanding market rates helps you recognise your worth and negotiate confidently.

Advice2Talent ensures you're matched with roles that pay fairly for your skills, experience, and the value you bring — so you can grow your career and income with confidence.



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